



Signalling Project Turnaround

Client:	Network Rail
Contractor:	Infrasig (Carillion / Bombardier JV)
Other stakeholders:	Western, LNW and Anglia Asset Teams
Contract value:	£7M
Duration:	15 months

CHALLENGE

Network Rail's nationwide Miniature Stoplight signalling system project fell significantly behind programme and was exceeding budget after 2 years.

In addition, there were poor relations between with the design and build contractor and Network Rail Regional Asset teams who would ultimately take ownership and operate/maintain the new signalling equipment.

Perspicacity Consult was engaged to turn around the project and relations with the design and build contractor.

APPROACH

- Clarified the project's chief aims and the key internal stake holders and added key elements of scope that had been missed at the project's inception.
- Identified the issues preventing the project from advancing and their root causes.
- Developed a robust programme based on frank discussions with the contractor and other stakeholders to take the project from it's current position to its conclusion.
- Met repeatedly with the end users (who would take over the ownership and operation of the asset) to rebuild trust and secure their buy-in to the technical and programme decisions my team were making.
- Used face to face meetings and telephone conversations to build a good working relationship with our design and build contractor.
- Managed the project expenditure and cost to completion.

OUTCOME

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